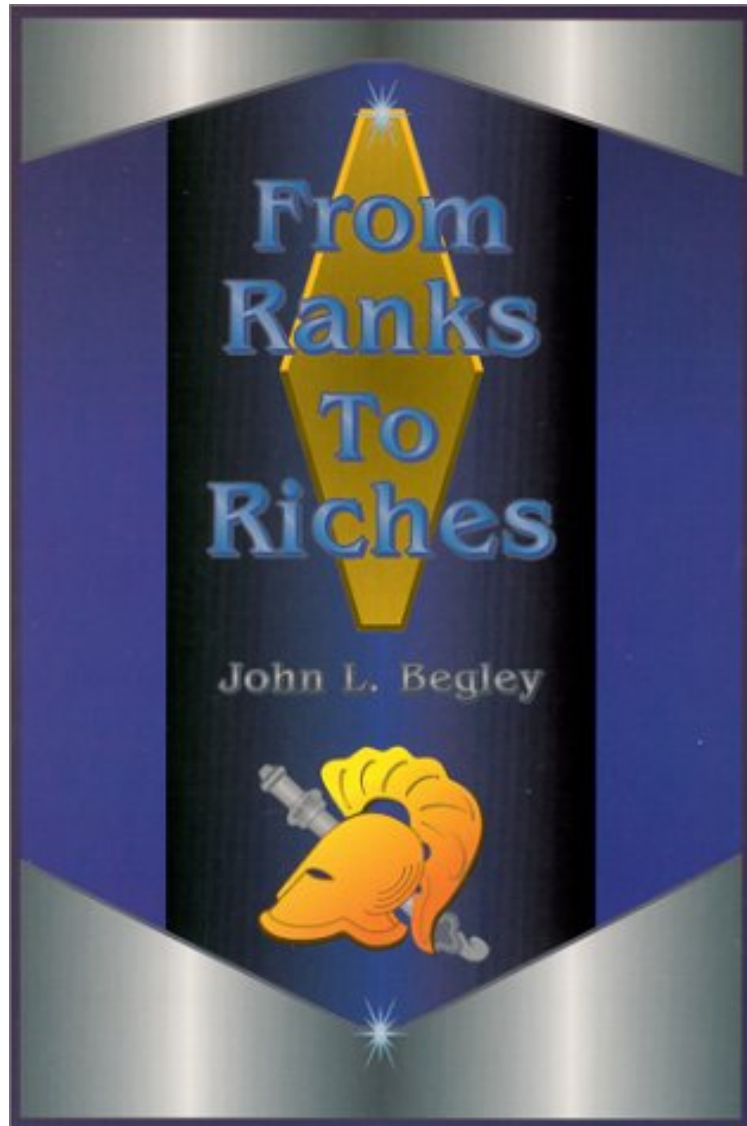


(Free pdf) From Ranks to Riches

From Ranks to Riches

John L. Begley

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John L. Begley : From Ranks to Riches before purchasing it in order to gage whether or not it would be worth my time, and all praised From Ranks to Riches:

0 of 1 people found the following review helpful. Great advice!By A CustomerAs a transitioning officer I found this book to be a great source of guidance. It will help you narrow your search, and decipher what the most important aspects of a position match should be. I would not have been able to get my resume in the right door with out the guidance from this book and The U.S. Network Recruiting Firm's help. I would have found a position eventually but they really helped place me in the RIGHT position not just A position. - Signed, A Future CEO!2 of 3 people found

the following review helpful. This book has really helped me focus my career path. While on active duty, preparing to transition out of the military, I was struggling to decide what industry I was going to go into after separating. This book was incredibly insightful and helped me to narrow down the bountiful choices that were available to me. I am now in a position I love. Without the excellent advice and guidance from "Ranks" I think I would still be struggling to decide on my civilian career. I highly recommend this book!

2 of 3 people found the following review helpful. Marketing material for the author's recruiting company. By RickTX The book contains good advice for its purposes. Unfortunately, its purposes seem twofold: 1. Encourage young officers to punch out of the service as early as possible 2. Encourage them to sign on as a client of Begley's recruiting company. In that regard, I think Mr. Begley should be giving this book away because it's clearly a marketing tool for his recruiting business. I think I paid too much to read 200 pages of sales pitch.

The purpose of this book is to provide guidance to today's military leader. What the reader will find here is not the conventional pap passed on through "authorized channels." Indeed, to most dull minded, head in the sand martinets, a lot of what is presented will be regarded as heresy. Most offended individuals are not even aware that they have been beguiled by an outdated system. Regrettably such individuals are misguided and live in a dream world. From Ranks to Riches tells the reader what life is like today. At the very onset it is important to understand that the Military Leader is quite different from the civilian counterpart. He or she was identified, usually at an early age, as possessing an above average ability to lead people. From that time forward the future leader chose and was exposed to teaching and training in the art of leadership. Whether the leader was trained by the Army, the Air Force or the Navy is relatively unimportant. Each Service has its nuances, but all leadership -- and management -- training is essentially the same. Certain individuals seem to have been born with unusual leadership abilities. Others will never be successful leaders, no matter how much they are taught or trained. However, the majority of individuals trained as military leaders have developed a significant talent for management. This talent is applicable in civil life as well as in Service. To the military leader the ability to effectively transfer this leadership talent to the civilian community often appears daunting. It should not be so. They should have more faith in themselves. They will succeed, eventually. In the long run of life, class will tell. The results of studying this book will not make the difference between ultimate success or failure. What the reader will gain by reading the pages of this book is a knowledge of how to pursue a more rewarding career as a leader and how to make the transition to industry more effectively. The interviewing techniques, the insight into reading people, motivating methods and the emphasis on focusing efforts is just as applicable in the military as in civil life. The choice of career paths is up to the individual. The alternative to applying the principles presented here is to wait for innate capabilities and experience to show the way. By following the suggestions offered in From Ranks to Riches both the career service member and the transitioning leader will be able to attain success sooner and enjoy the fruits of that success longer.

Congratulations John! You touched and guided many lives so positively and helped so many companies in so many ways! -- E. Michael (Mike) Moone
John, good to hear that "From Ranks to Riches" is finally out. -- Colonel David H. Hackworth
About the Author John L. Begley Started the first organized military to civilian industry recruiting organization in 1971. Served as the first CEO and Chairman of the board. --- Academics: West Point, Notre Dame, Heidelberg, University of California at Berkeley --- Platoon Leader, Task Force Smith, Korea --- Combat Infantry Badge --- Designated Airborne Commander --- Advisor, German General Staff -- 14 commendations and medals --- Cited in Wall Street Journal -- Noted military and civilian author.