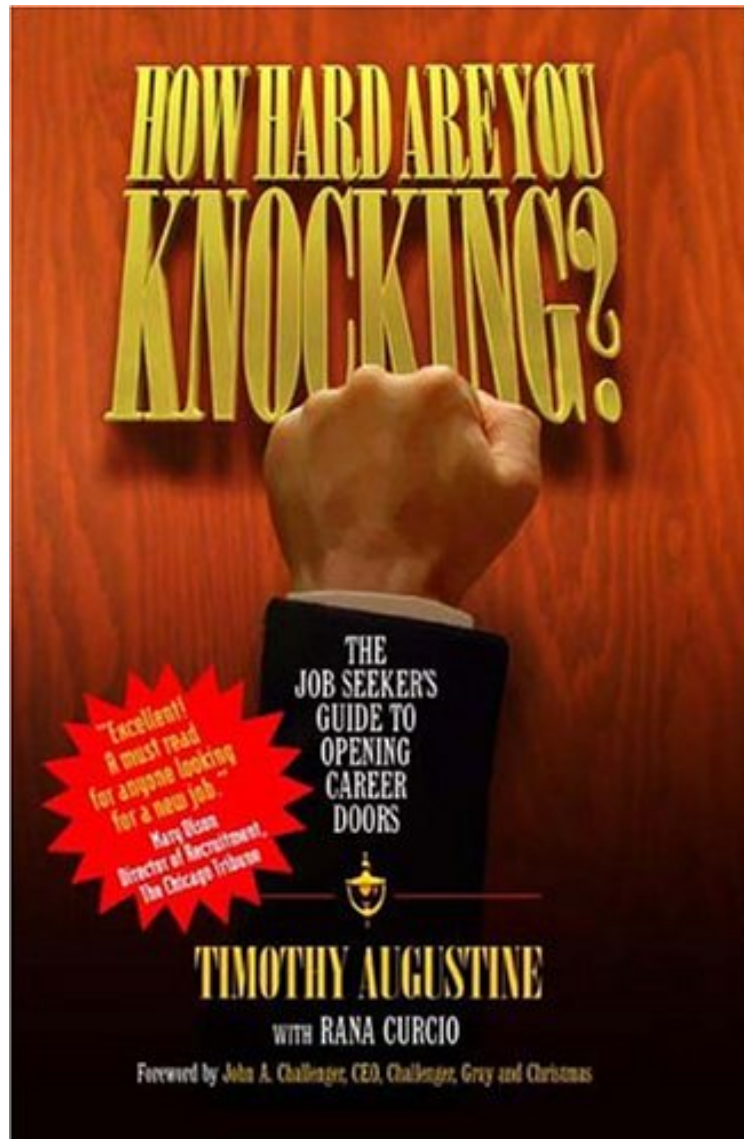


[Read download] How Hard Are You Knocking? The Job Seeker's Guide to Opening Career Doors

How Hard Are You Knocking? The Job Seeker's Guide to Opening Career Doors

Timothy Augustine

*DOC | *audiobook | ebooks | Download PDF | ePub*



[Download](#)

[Read Online](#)

#4307870 in Books Oakhill Press 2005-04-01 Original language: English PDF # 1 .48 x 6.80 x 9.00l, .53 #File Name: 1886939640176 pages | File size: 27.Mb

Timothy Augustine : How Hard Are You Knocking? The Job Seeker's Guide to Opening Career Doors before purchasing it in order to gauge whether or not it would be worth my time, and all praised How Hard Are You Knocking? The Job Seeker's Guide to Opening Career Doors:

2 of 2 people found the following review helpful. A straightforward guide to selling oneself and one's talents By Midwest Book Review Written by the managing partner and co-owner of an international Human Resource Consulting

Firm specializing in Executive Recruitment, *How Hard Are You Knocking? The Job Seeker's Guide To Opening Career Doors* is a straightforward guide to selling oneself and one's talents in a globalized economy riddled with corporate downsizing and outsourcing. Tips, tricks, and techniques for landing an interview and earning a job include how to format an impressive resume, how to dress to make a good first impression, ways to keep one's cool during an interview, and how to keep one's eyes and ears open for advancement opportunities. Point-by-point examples, suggestions, and stage-by-stage walkthroughs make *How Hard Are You Knocking?* highly recommended for all job-seekers regardless of individual background. 1 of 1 people found the following review helpful. Good book for confused JOB seeker
By chanduIts a good book for the confused job seekers. You will know how to make a good judge at times with you really need it. The author gave a seminar at my university. That helped me to some extent. At the end, this book is just a weapon that needs a able machine(you) to fire it. Good luck

In this age of globalization, corporate downsizing and outsourcing, everybody is asking the same question: "How can I jump into the job market and learn to sell myself?" Tim Augustine has the answer. "*How Hard Are You Knocking?*" provides a set of detailed guidelines that will help you: Assess and set your career goals Target specific companies that match your goals through networking Develop a marketing strategy to sell yourself Craft an effective resume that communicates the value you can provide Dress for success to make a positive first impression Prepare for and give a successful interview Develop a game plan to succeed at your new job Continue networking throughout your career. Whether you're a recent college grad or a seasoned professional, the detailed information and advice in "*How Hard Are You Knocking?*" will help you win the interview and land a new job. This will become a dog-eared reference book you'll keep using throughout your career.

About the Author Timothy Augustine is the Co-Founder and Managing Partner for the Herman Draack Company, an international Human Resource Consulting Firm specializing in Executive Recruitment, Project Outsourcing and Human Resource Strategy implementation with offices in Chicago, San Francisco and Washington D.C. An author and professional speaker, he tours the nation presenting the *How Hard Are You Knocking Seminar Series* to college students and professional organizations. He is also a mentor for College Bound, a volunteer organization that provides opportunities for economically disadvantaged Chicago-area high school students by providing four-year college scholarships, college preparation, mentoring, tutoring and summer jobs. Tim is a graduate of the Kellogg School of Managements (Northwestern University) Executive MBA program, and has earned degrees in Marketing and Speech Communications from Kent State University. He currently resides in the Chicago area with his wife and two children.