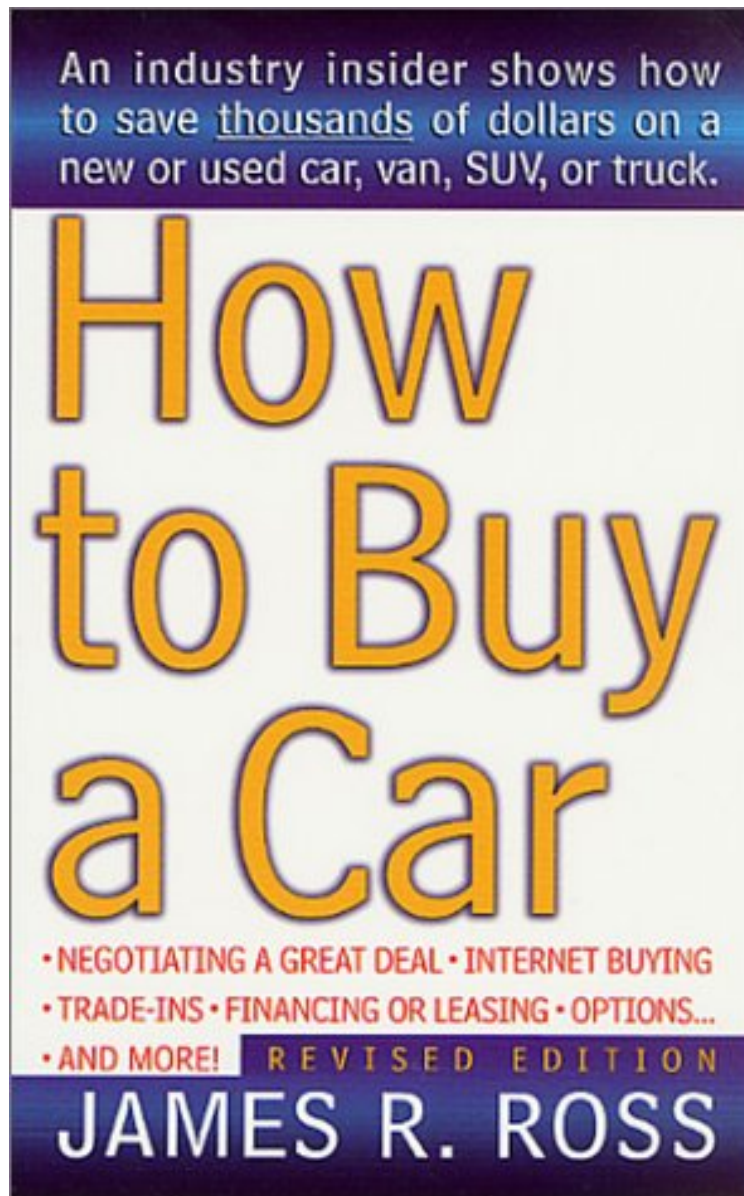


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How to Buy a Car

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My sister bought this book and saved several hundred dollars at a dealership in Canada and then suggested I buy this book. I bought a Saturn, no haggling, BUT I did learn A LOT about buying a car. There were a few things that I was able to save money on even though it was a Saturn. I have suggested this book to a clerk at Geico and even the person I am dealing with by e-mail in the Customer service dept. at SATURN. The book answers a lot of common sense questions and lets you know about things I NEVER would have thought to ask about. If you are going to buy a car...buy this book first and study it!!!
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This book was by far the most valuable one I purchased while I was car hunting. I would recommend it to anyone who has either no experience or overwhelming experience with buying cars, and to read it before they buy their next one. A little dated, but a short read with nothing but the facts you need.

UNLOCK THE LOWEST PRICE ON YOUR NEXT CAR. HERE'S THE KEY! You can pay top dollar for your next car-or save at least \$500 or upwards of \$4000 on the same year, make, and model with this eye-opening guide. Former car salesman James R. Ross arms you with invaluable insider information for purchasing a new or used car, truck, motorcycle, SUV, or van. With the help of Ross's easy Ten-Step Program, learn what to say to the salesperson and how to save money. Don't miss:
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* The Green Bean...a sales ploy you should spot
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ONLY AN INSIDER CAN TELL YOU THE TRUTH... "If you come back tomorrow, it will be too late. My sales manager wants your business today, and he will bend to get it." Don't be misled; he will do it tomorrow. Learn to recognize common sales pitches and lines.
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What do these have in common? Any sane person should avoid them. Find out why leasing a used car is a poor choice. Dealer prep and miscellaneous charges
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